



# CASE STUDY

## SI Profits: \$10K+ with VDOintel Referrals

Leverage Your Network and Earn Rewards in Texas with VDOintel.



### Scenario:

A valued Systems Integrator (SI) partner, based in Texas, identified a security need within their network. They recognized a large commercial property facing challenges and connected them with VDOintel's advanced video analytics solutions.

### Referral Program Benefit:

VDOintel's referral program offers a significant incentive: SIs receive 10% of the referred client's monthly invoice for the full tenure agreed upon.

### Outcome:

- **Consistent Income Stream:** The referred client implemented VDOintel's comprehensive video analytics system, resulting in a substantial monthly invoice.
- **Significant Earnings:** The Texas SI now earns over \$10,000 annually, simply by providing a qualified referral to VDOintel.
- **Minimal Effort, Maximum Return:** This consistent, predictable income stream requires minimal ongoing effort. The SI acted as a connector, facilitating a mutually beneficial partnership with VDOintel.

### Key Takeaways:

- VDOintel's referral program provides a lucrative opportunity for SIs to generate passive income.
- By leveraging their existing network, SIs can create a sustainable revenue stream through referrals to VDOintel.
- This case study demonstrates the power of simple introductions and the value of VDOintel's video analytics solutions.
- The SI now has a stronger relationship with their referred client, having provided them with a valuable VDOintel solution.